

# National Minority Supplier Development Council MBE Application for Certification

Please answer all questions as completely as possible. When answers require more space, use additional paper, properly identifying the item referred by the appropriate number. If a particular question does not apply to your business operation, write not applicable (NA) in the space provided. **Company submitting application must be at least fifty-one percent (51%) owned by one or more minority individuals with U.S. citizenship.** Please be sure to read carefully the list of required documentation on page 7 and include with your completed application and processing fee of \$350.00.

Date of application: \_\_\_\_\_

1. Company : \_\_\_\_\_

2. Parent Company: \_\_\_\_\_

3. Street Address: \_\_\_\_\_

4. Mailing Address [if different]: \_\_\_\_\_

5. City: \_\_\_\_\_ 6. State: \_\_\_\_\_ 7. Zip: \_\_\_\_\_

8. Telephone : \_\_\_\_\_ 9. Fax Number : \_\_\_\_\_

10. Website Address: \_\_\_\_\_ 11. E-mail Address: \_\_\_\_\_

12a. Employer's ID Number/Federal ID Number : \_\_\_\_\_ and/or

Social Security Number : \_\_\_\_\_

12b . In the space below, please give a concise description of company's product(s), service(s), or type of construction. If your company offers more than one product/service, list primary product or service first. Use additional paper, if necessary, and attach to this form. The description below will be placed in our database and online directory.

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12c. List owner, members, corporate shareholders and Limited Liability Corporation members and title:

Owner's Name(s)	Owner's Title

13. Key Contact (s) Name (preferably owner/principal) : \_\_\_\_\_

14. Key Contact's Title : \_\_\_\_\_

15. NAICS Codes (s) : \_\_\_\_\_

**If you don't know your NAICS Code, go to: <http://www.naics.com/search.htm>**

**16. Type of Business:** Check primary function. Check all that apply.

- |   |   |
|---|---|
| <input type="checkbox"/> Brokers/Agents (BA)<br><input type="checkbox"/> Construction Contractor (CC)<br><input type="checkbox"/> Consultant/Professionals<br><input type="checkbox"/> Distributor (DS) | <input type="checkbox"/> Manufacturer (MF)<br><input type="checkbox"/> Manufacturer's Rep (MR)<br><input type="checkbox"/> Service Contractor (SC)<br><input type="checkbox"/> Other: _____ |
|---|---|

**17. Type of Legal Business Structure:**

- Corporation
- Limited Liability Corporation or Company (LLC)
- Limited Liability Partnership (LLP)
- General Partnership
- Sole Proprietorship\*

**18. Date Business was established:** \_\_\_\_\_

**19. Is your firm, parent, branch or subsidiary currently certified by other NMSDC affiliate council?**

- Yes. Name of Council \_\_\_\_\_ Date: \_\_\_\_\_
- No

**20. Has your firm ever applied for certification before?**

- No
- Yes. By whom \_\_\_\_\_ Date: \_\_\_\_\_

**21. Does your firm hold 8(a) certification?**  Yes  No

**22. What are the gross receipts of your firm for each of the past three years? (if in business less than one year, provide gross receipts to date)**

Year Ending \_\_\_\_\_ \$ \_\_\_\_\_ Year Ending \_\_\_\_\_ \$ \_\_\_\_\_  
 Year Ending \_\_\_\_\_ \$ \_\_\_\_\_ Year Ending \_\_\_\_\_ \$ \_\_\_\_\_

**23. Dun & Bradstreet # :** \_\_\_\_\_

**24. A. Number of Employees: Full Time** \_\_\_\_\_ **Part Time** \_\_\_\_\_

**24. B. Number of Minority Employees:** \_\_\_\_\_

**25. Type of Acquisition (check one below):**

- Bought Existing Business
- Started Business
- Merger or Consolidation
- Secured a Franchise
- Other (Please Specify): \_\_\_\_\_

**Date of Acquisition:** \_\_\_\_\_

**26. Please list each owner, proprietor, partner, officer, member, director and stockholder. The name listed should include Minority Group Members and Non-Minority Group Members. Under ownership column note is S (Stockholder, Proprietor or partner), or D (director and/or Officer)/Citizenship status - 1=By Birth or 2=Naturalized Citizen. NMSDC does not certify non-citizens.**

Name/Title	Ethnic Origin	Gender	Citizenship	Years of Ownership	Ownership Role	Ownership Percentage (entries must total 100%)	Voting Percentage

**\*MINORITY GROUP**

A citizen of the United States who is Black, Hispanic, or Native American. Asian Pacific whose origins are in Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territory and the Pacific Islands, the Northern Marinas Islands, Laos, Kampuchea (Cambodia), Taiwan, Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Republic of the Marshall Islands, or the Federated States of Micronesia. Native American means American Indians, Eskimos, Aleuts, and Native Hawaiians. Asian Indian Americans include United States citizens whose origins are from India, Pakistan, and Bangladesh.

\*NMSDC's definition of Sole Proprietorship is a company owned/operated 100% by one (1) individual or married couple. Split ownership does not constitute Sole Proprietorship.

**27a. Are business premises:** (check one)

- Owned
- Leased
- Home based

List or attach location of all additional facilities: \_\_\_\_\_

<b>27b. Geographic market</b> <input type="checkbox"/> Local <input type="checkbox"/> Regional <input type="checkbox"/> National <input type="checkbox"/> International
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**28. List of contributions of each of the owners.**

Name	Actual Money	Equipment	Real Estate	Expertise
	\$			_____ years
	\$			_____ years
	\$			_____ years
	\$			_____ years

**29. If license or permit is required to provide product or service, give information as follows:\***

Name of License Holder	Type of License/Permit	License Number

\* This is to know if license or permit is owned by the minority applicant.

**30. Does your company share any resources with any other firm or individual?**  Yes  No

(office facilities, storage space, equipment, personnel, inventory, financing, etc.) If yes, please identify and explain fully.

\_\_\_\_\_

\_\_\_\_\_

**31. Identify any owner, management official or employee of your company who is associated with any other business.**

Yes  No If yes, explain fully and identify the business or person with whom you have an agreement and attach any written agreement and/or explain any oral or intended agreement.

\_\_\_\_\_

\_\_\_\_\_

**32. Identify those individuals (owners, non-owners and key employees) who are responsible for the day-to-day operations and policy decision-making, including those with prime responsibilities for:**

Operation	Name	Title	Ethnic Origin
Financial decisions			
Signatory on major documents			
Personnel management			
Marketing/sales			
Payroll			
Estimating			
Purchasing of major items			
Supervision of Field Operations			
What jobs firm will undertake			

**33. Is the company bonded? (For Construction Companies only)**

- Yes, Amount \_\_\_\_\_
- No

Bonding /Security Company \_\_\_\_\_

**34. Provide three current customer reference.**

\*A. COMPANY \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Buyer \_\_\_\_\_ Phone: \_\_\_\_\_

Product/Service \_\_\_\_\_ Dollar Volume: \_\_\_\_\_

\*B. COMPANY \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Buyer \_\_\_\_\_ Phone: \_\_\_\_\_

Product/Service \_\_\_\_\_ Dollar Volume: \_\_\_\_\_

\* C. COMPANY \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Buyer \_\_\_\_\_ Phone: \_\_\_\_\_

Product/Service \_\_\_\_\_ Dollar Volume: \_\_\_\_\_

**35. Provide two current bank reference**

\* A. Name of Bank Officer \_\_\_\_\_ Title: \_\_\_\_\_

Name of Institution \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Type of Account \_\_\_\_\_ Credit Line: \$ \_\_\_\_\_

\* B. Name of Bank Officer \_\_\_\_\_ Title: \_\_\_\_\_

Name of Institution \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Type of Account \_\_\_\_\_ Credit Line: \$ \_\_\_\_\_

Name of Bank Officer \_\_\_\_\_ Title: \_\_\_\_\_

**36. If company is a Distributor, please complete: Average Dollar Value of Inventory:**

\_\_\_\_\_

37. If company is a **Manufacturer**, list basic equipment and indicate whether equipment is leased or owned.

Basic Equipment	Leased/Owned
_____	_____
_____	_____
_____	_____

38. If company is a **Contractor**, please complete the following section:

License # \_\_\_\_\_ License Certification \_\_\_\_\_

Trade Specialty \_\_\_\_\_

Union Name/Local \_\_\_\_\_ Union Affiliation \_\_\_\_\_

Most Recent Project:

Project Name \_\_\_\_\_ Start Date \_\_\_\_\_ Finish Date \_\_\_\_\_

Geographical Area \_\_\_\_\_ Dollar Value \_\_\_\_\_

**NOTE: PLEASE SEND COPY OF BONDING CERTIFICATE**

Please name your responsible Managing Officer or responsible Managing Employee:

\_\_\_\_\_

39. Transportation Information (for Transportation Companies Only):

- Operating Status:
- Independent Carrier

Common Carrier Operating Authorities:

- Interstate
- Intrastate

Insurance Carrier

\_\_\_\_\_

List the Commodities you normally transport

\_\_\_\_\_

Vehicles/Equipment	Owned/Leased & Quantity	Registration No.
_____	_____	_____
_____	_____	_____
_____	_____	_____

NOTE: Please forward copies of all applicable vehicle title and/or lease agreements with this application

40. Does the applicant business have any subsidiaries or affiliates or is it a subsidiary of another concern? Check one:

- Yes
- No

If yes, provide the name, address, and telephone number of the subsidiary, affiliate or parent company. Also describe the relationship of the applicant company to the subsidiary, affiliate or parent.

**41. Does applicant business concern or any person listed in question 26 above have or intend to enter into any type of agreement with any other concern or person which relates to or affects the on-going administration, management or operations of the applicant concern?** Such agreements include but are not limited to management and joint venture agreements and any arrangement or contract involving the provision of such compensated services as administrative service, marketing, production and other type of compensated services. If yes, attach a copy of any written agreement of an explanation of any oral or intended agreement.

- Yes
- No

**42. Is the applicant business and/or owner concern involved in any present or pending lawsuit?**

Check one:

- Yes, If yes, provide details on a separate sheet.
- No

**43. How did you hear about the Southern California Minority Business Development Council?**

- \_\_\_\_\_ Council MBE
- Event or Presentation
- A corporate member
- Newspaper, Radio, TV
- Other (Please specify) \_\_\_\_\_

**44. Supply a copy of the applicant's financial statement for one year preceding the year of application or for the time that the applicant has been in business if less than one year, plus financial statement of any subsidiaries of affiliates of the applicant for the same period of time.** If the applicant is a new business concern, enclose a copy of an opening balance sheet and projection of income, or a statement by a certified public accountant, which states that the applicant is a viable business concern. All financial statements submitted to the Council must show applicable date of the information given and must be signed and dated by the proprietor, partner or authorized officer unless prepared by an independent certified public accountant. All materials will be kept confidential.

SAMPLE

**DOCUMENTATION ATTACHMENTS** – Provide **all** items listed with your completed application. Identify your company structure (e.g. Corporation, LLC, Partnership, Start-Up) and provide **all** items listed under the corresponding section. **DO NOT SEND ORIGINALS.**

**ALL BUSINESSES ARE REQUIRED TO SUBMIT:**

- \$350.00 non-refundable processing fee
- Most recent financial statements (income statement and balance sheet)
- Federal Tax Return for 1 year prior to application (or include Extension Form with previous tax return).
  - Corporations: IRS Form 1120 or 1120S
  - LLCs: IRS Form 1120, 1120S (Corporations) or IRS Form 1065 (Partnerships)
  - Partnerships: IRS Form 1065
  - Sole Proprietorships: IRS Form 1040 Schedule C
- Notes Payable [if applicable]
- Bank Signature Card (copy of signature card or letter from bank)
- Resumé(s) of owner(s)
- Lease Agreements
- Business License and/or permits
- Proof of U.S. Citizenship for ALL owners in the form of a copy of their passport, birth certificate, or naturalization papers
- Copy of Driver's Licenses for ALL owners
- Fictitious Business Statement [if applicable]
- Brief History of Company (provided on a separate piece of paper)
- Native American/American Indian Owners: Blood Degree Certificate (i.e. tribal registry letter, tribal roll register number) [if applicable]

**CORPORATION:**

- Articles of Incorporation (including Secretary of State signed letter with state seal)
- Minutes of most recent Board Meeting
- Corporate Bylaws
- Copies of stock certificates (front and back)
- Current Stock Ledger

**LLC:**

- Articles of Organization
- Operational Agreement

**PARTNERSHIP:**

- Partnership Agreement

**Start-Up Company (companies established for less than one year):**

- Detailed Business Plan
- 5-year projected income statement

(These items are to be submitted in lieu of financial statements and tax return)

**IMPORTANT NOTE:**

- When enclosing your document attachments, please order the documents as listed above.
- DO NOT staple, bind or place application in 3-ring binder. Secure application with a large clip or rubber band.
- Send only ONE COPY of application and COPIES of each required document.

#### DECLARATION OF CERTIFICATION OF MINORITY STATUS

I (We) have completed and submitted the Minority Supplier Registration and Database Input Form as requested by the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL and hereby certify that the information contained herein and all attachments submitted are true and correct and accurate to the best of my (our) knowledge and belief. I (We) understand that this Declaration of Certification and the criteria set forth have been developed according to the guidelines established by the NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL. The certification, when granted, will be for a one (1) year period. I (We) further understand that completion and submission of this form, together with all attachments hereto, is not necessarily the sole criteria for determining certification of minority status by the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL.

I (We) acknowledge that if the Council discovers that a statement has been made herein which the applicant knows to be false, the certification process will be terminated immediately. I (We) agree that all materials submitted with this package shall become the property of the Council.

I (We) further agree that once certified, the continued certification and registration by the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL will be according to the guidelines, rules and regulations of the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL and the NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL and may be amended for time to time. Termination of my (our) status may be based upon, but not necessarily limited to, any one of the following:

1. Cessation of business operation by the minority business concern.
2. Discovery that any false information was knowingly supplied to the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL in the completion of this form or as contained in any attachments submitted.
3. Failure to provide timely notice or withholding of any notice to the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL of the transfer or loss of ownership and/or management and control of the business concern by its minority group members.
4. Failure or refusal to allow the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL and/or its representative access to the company's place of business upon reasonable notice and demand for the purpose of a site visit.
5. Sale, exchange, or transfer of ownership of the minority business concern, if such transfer results in the loss of control and ownership of the business concern by the minority group members.

I (We) understand and agree that the SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL reserves the right to request any further and additional information that it may deem necessary to substantiate the information and representations made by the applicant (applicants) for certification. I (We) declare that the company in whose name this application is being submitted is at least fifty-one percent (51%) owned by one or more minority individuals (as defined herein) and such individuals control, operate and manage the company.

The undersigned hereby agrees (agree) to hold SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL free and harmless from any and all claims, demands, and damages whatsoever arising out of the presentation of this application and agrees to indemnify and hold SOUTHERN CALIFORNIA MINORITY BUSINESS DEVELOPMENT COUNCIL harmless for any and all liability in connection with the certification of the information contained in this application.

The undersigned hereby declares (declare) under penalty of perjury that all statements made in this application and any attachments hereto and true and correct. **I understand that the \$350.00 Registration Fee is included and non-refundable (Sign On Next Page)**

Business Name \_\_\_\_\_

Signature of all Proprietor, Partners and President of the Corporation

\_\_\_\_\_  
Date \_\_\_\_\_

\_\_\_\_\_  
Date \_\_\_\_\_

\_\_\_\_\_  
Date \_\_\_\_\_

\_\_\_\_\_  
Date \_\_\_\_\_

Please have this form **NOTARIZED**, retain a copy of this form for your files and return the original and the attachments to:

**Southern California Minority Business Development Council, Inc.**  
**800 W. 6<sup>TH</sup> ST. STE 850**  
**LOS ANGELES, CA 90017-2711**

State of \_\_\_\_\_

County of \_\_\_\_\_

On \_\_\_\_\_ 20\_\_\_\_, before me, (name) \_\_\_\_\_ the undersigned

Notary Public, personally appeared (name) \_\_\_\_\_, personally known to me, or proved to me on the basis of satisfactory evidence, to be the person(s) whose name (s) is/are subscribed to the within instrument, and acknowledged to met hat he/she they executed in the same in his/her their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s) of the entity upon which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

Notary Public \_\_\_\_\_ (Seal)

Commission Expires \_\_\_\_\_

NOTE: Public Law 99-272, the "Consolidated Omnibus Budget Reconciliation Act of 1985," which amends Section 16 of the Small Business Act, establishes penalties of up to a \$50,000 fine or imprisonment of up to five years, or both, for misrepresenting, in writing, the status of any concern or small business owned and controlled by socially and economically disadvantaged individuals (a "DBE") in order to obtain for oneself or another any prime subcontract to be awarded as a result or in furtherance or any provision of federal law that specifically references Section 8(D) if the Small Business Act for a definition of eligibility.